



# Bell & Howell PRICE SCHEDULE

## FOR WHOLESALE DISTRIBUTORS

(Only products shown in this listing are available for Wholesale Distribution)

Effective May 1, 1958

| B&H No.   | Description   | Suggested Resale Price to Retailer Each | Retail Price Each |
|---|---|---|-------------------|
| <b><u>8mm MOVIE CAMERAS</u></b>   |   |   |                   |
| 220   | Wilshire Sun Dial Camera with 10mm f/2.5 lens.  | \$28.97                                 | \$39.95           |
| 252A  | Monterey Sun Dial Camera with 10mm f/2.3 lens.  | 33.61                                   | 44.95             |
| 252B  | Monterey Deluxe with 10mm f/1.9 lens.   | 37.02                                   | 49.95             |
| 252TA   | Monterey Deluxe Turret Camera Set with 3 f/1.9 lenses - normal, wide-angle, telephoto.                          | 62.04                                   | 84.95             |
| <b><u>8mm ELECTRIC EYE MOVIE CAMERA</u></b>                                 |   |   |                   |
| 390   | Electric Eye Camera with completely Automatic Exposure Control, 10mm f/2.3 lens.                                | 74.96                                   | 99.95             |
| <b><u>8mm MOVIE PROJECTORS</u></b>  |   |   |                   |
| 253A  | Monterey Projector, built-in carrying case, 500-watt lamp, 400' capacity, 90-130V, 60 cycle AC w/1" f/1.6 lens. | 52.55                                   | 69.95             |
| 253AX   | Super Monterey, same as 253A but with new all-gear drive, folding reel arms.                                    | 57.62                                   | 79.95             |
| 253RX   | Monterey Deluxe, same as 253AX but with reverse and still features.   | 72.38                                   | 99.95             |
| 253RY   | Monterey Deluxe, same as 253RX but with exclusive Filmovara "zoom" lens.  | 87.50                                   | 119.95            |
| <b><u>8mm MOVIE CAMERA KITS</u></b>   |   |   |                   |
| 09229   | Kit with Model 220 Wilshire Camera, accessories.  | 63.00                                   | 89.95             |
| 09450   | Kit with Model 252B Monterey Camera, accessories.   | 67.70                                   | 99.95             |
| <b><u>COMPLETE 8mm MOVIE CAMERA &amp; PROJECTOR OUTFITS</u></b>             |   |   |                   |
| 09521   | Outfit with Model 220 camera, 253A projector, accessories   | 95.90                                   | 128.00            |
| 010029  | Outfit with Model 252A camera, 253AX projector, accessories.  | 103.78                                  | 143.00            |
| 010030  | Outfit with Model 252B camera, 253RX projector, accessories.  | 122.54                                  | 168.00            |
| <b><u>COMPLETE 8mm ELECTRIC EYE MOVIE CAMERA &amp; PROJECTOR OUTFIT</u></b> |   |   |                   |
| 010390  | Outfit with Model 390 camera, 253A projector, accessories.  | 145.26                                  | 189.00            |
| <b><u>SLIDE PROJECTORS</u></b>  |   |   |                   |
| 706S  | Headliner 706, 300W with 4" f/3.5 lens and Selectron slide changer complete in self-contained case.             | 44.95                                   | 62.50             |
| 706E  | Headliner 706, same as above with Electric slide changer.   | 61.80                                   | 86.00             |
| 707M  | Headliner 707, 300W with 4" f/3.5 lens and Deluxe Manual changer.   | 29.32                                   | 39.95             |
| 708M  | Headliner 708 Duo, 300W "short" lamp, 5" f/4 lens. Special 2¼x2¼ - 2x2 Duo Deluxe Manual changer.               | 35.96                                   | 49.95             |
| 751G2   | Streamliner 500 Duo, 500W, 6" f/3.5 lens, 105-125V, 50-60 cycle AC, 2¼x2¼ and 2x2 changers.                     | 61.69                                   | 84.50             |
| <b><u>STEREO CAMERAS AND TABLE VIEWERS</u></b>                              |   |   |                   |
| 739G  | Stereo Colorist I Camera  | 49.28                                   | 69.50             |
| 739G100   | Stereo Colorist I Presentation Package  | 79.94                                   | 109.50            |
| 135G  | Stereo Vivid Camera   | 94.54                                   | 129.50            |
| 135G100   | Stereo Vivid Presentation Package   | 129.94                                  | 178.00            |
| 761A  | Stereo Table Viewer   | 87.24                                   | 119.50            |

\* This price applies only when any 3 or more assorted major units are ordered on the same order.  
Major units are: motion picture cameras or projectors, slide projectors, stereo cameras or projectors.

| B&H No.                            | Description  | Suggested Resale Price to Retailer Each | Retail Price Each |
|------------------------------------|--|---|-------------------|
| <b>8mm MOVIE ACCESSORIES</b>       |  |   |                   |
| 040028                             | Combination case for 252TA   | \$ 9.43                                 | \$12.95           |
| 08249                              | Combination case for 220 and 252   | 9.43                                    | 12.95             |
| 040128                             | Universal sheath case for 220, 252A & B  | 4.94                                    | 6.95              |
| 040009                             | Combination case for 390   | 9.93                                    | 13.95             |
| 07956                              | 2½X Telephoto attachment complete for 252, 220 and 390   | 16.75                                   | 22.95             |
| 020043                             | 1½X Wide-Angle attachment complete for 252, 220 and 390  | 16.75                                   | 22.95             |
| 020118                             | 15-20mm f/1.5 Filmovara "zoom" projection lens for 253   | 28.76                                   | 39.95             |
| 08655                              | Movie light bar for 2-375W flood lamps w/line cord, On-Off switch  | 5.41                                    | 7.50              |
| 08756                              | Opti-Kleen, 2 dozen plastic "Squeeze" bottles and Counter Dispenser (Minimum order 2 doz.)                 | 17.17 (2 doz.)                          | .98 each          |
| 05264                              | 1-oz. round bottle film cement (Minimum order 2 doz.)  | 7.06 (2 doz.)                           | .40 each          |
| 08880                              | 1" f/1.6 projection lens for 253   | 11.50                                   | 15.00             |
| 27292                              | 0.75" f/1.6 projection lens for 253  | 15.15                                   | 19.75             |
| <b>FILM REELS</b>                  |  |   |                   |
| 01872                              | 200' 8mm - minimum order 12  | .49                                     | .75               |
| 08538                              | 400' 8mm - minimum order 12  | .65                                     | 1.00              |
| 08537                              | 400' 16mm- minimum order 12  | .65                                     | 1.00              |
| <b>FILM CANS</b>                   |  |   |                   |
| 8132                               | 200' 8mm - minimum order 12  | .39                                     | .60               |
| 12104                              | 400' 8mm - minimum order 12  | .60                                     | .85               |
| 7166                               | 400' 16mm- minimum order 12  | .67                                     | .95               |
| <b>SLIDE PROJECTOR ACCESSORIES</b> |  |   |                   |
| 071073                             | Selectray, low cost (6 doz. minimum order)   | .26 each                                |                   |
| 071079                             | Selectray, Microfit  | .54 each                                |                   |
| 329G                               | Selectron-Semimatic changer  | 9.13                                    | 12.50             |
| 071027                             | 2x2 Slide carrier  | 4.02                                    | 5.50              |
| 071799                             | 2¼x2¼ Slide carrier - for all Duo models   | 7.30                                    | 10.00             |
| 703E                               | Electric-Automatic slide changer for Headliner 303, 35, and 706. Complete with 10 foot remote control cord | 24.46                                   | 33.50             |
| 071945                             | Timer for Electric slide changer   | 16.75                                   | 22.95             |
| 071948                             | 10' Push-Button remote control cord for Electric slide changer   | 3.42                                    | 4.50              |
| 071954                             | 25' Extension cord for 765S7 or 765S111  | 3.61                                    | 4.95              |
| 040089                             | Slip-over carrying case for Headliner 708M Duo   | 4.34                                    | 5.95              |
| 702784                             | C15T Carrying Case for Streamliner Duo   | 7.67                                    | 10.50             |
| 702816                             | C12S slide carrying case for 12 Selectrays   | 6.57                                    | 9.00              |
| 702814                             | C24S slide carrying case for 24 Selectrays   | 10.60                                   | 14.50             |
| <b>STEREO ACCESSORIES</b>          |  |   |                   |
| 736G                               | Stereo Vivid Deluxe Hand Viewer  | 12.26                                   | 17.50             |
| 748G                               | Stereo Colorist Flash Unit   | 8.21                                    | 11.25             |
| 071475                             | Stereo Colorist Candid Case  | 8.21                                    | 11.25             |
| 738G                               | Stereo Vivid Flash Unit  | 9.13                                    | 12.50             |
| 071455                             | Stereo Vivid Candid Case   | 9.13                                    | 12.50             |
| 733G                               | Stereo Selectron Changer   | 14.24                                   | 19.50             |
| 071915                             | Stereo Selectrays  | 1.42                                    | 1.95              |
| 705358                             | Stereo glasses-Optical glass deluxe  | 3.29                                    | 4.50              |
| 705359                             | Stereo glasses-Cardboard   | .24                                     | .30               |
| 702780                             | Case for Stereo Table Viewer   | 14.60                                   | 20.00             |

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### PRICING POLICIES

1. All prices include Federal Excise Tax where applicable.
2. Where price is based on quantity order, the necessary quantity is indicated in parentheses next to the price or marked with an asterisk.
3. On all items with quantity prices minimum must be in one shipment.
4. Prices and specifications subject to change without notice.

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